Welcome to our 2024 Remuneration Report

**Our purpose** is to enable the benefits of a modern connected life for everyone

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## About this Remuneration Report

This report has been prepared to provide stakeholders with clarity and transparency on our remuneration strategy, policies and implementation for the financial year (FY) ended 31 December 2024 (FY 2024). It forms part of our annual reporting suite and should be read alongside related documents for a comprehensive view of our governance and performance. The report demonstrates MTN's adherence to the King IV Report on Corporate Governance™ for South Africa 2016 (King IV), the Companies Act, No. 71 of 2008 (as amended) and the JSE Limited Listings Requirements. It reflects our commitment to aligning governance practices with global standards while meeting regulatory requirements.

#### **Reporting scope**

This report covers MTN's remuneration activities and outcomes for the period 1 January 2024 to 31 December 2024. During this period, the MTN Group Human Capital and Remuneration Committee (the committee or Remco) focused on ensuring fair, competitive and performance-driven remuneration practices aligned with the Group's strategic priorities. Details of the committee's activities are set out in this report.

#### Accountability and oversight

The committee mandated by the MTN Group Board of Directors (the Board), is responsible for overseeing and advising on the human resources strategy, remuneration framework and related policies. This is done to ensure these policies are fair, compliant and enable and support the achievement of our *Ambition 2025* strategy.

#### Information access and external advisers

The committee is committed to ensuring informed and independent decision making on all remuneration-related matters. Members of the committee have unrestricted access to all necessary information to support their oversight responsibilities. This includes evaluating the potential impact of remuneration policies on risk, regulation, compliance, governance and corporate conduct.

To uphold transparency and strategic alignment, the executive management team conducts in-depth research, develops remuneration strategies and presents key proposals for the committee's approval. The committee operates within a structured governance framework, with clearly defined approval authorities, roles and responsibilities at various levels.

To enhance the robustness of its decisions, the committee engages independent external advisers to provide objective insights and benchmarking data. In 2024, the following remuneration service providers and consultancies were engaged, and the committee is satisfied with their independence, expertise and impartiality in supporting remuneration-related decisions.

- DG Capital
- Old Mutual RemChannel
- Vasdex Associates Pty Limited
- Deloitte Consulting
- Bowmans Reward Advisory Services

#### Assurance and approval

This report was reviewed by management, overseen by the committee and the Board to ensure accuracy. The data is sourced from audited annual financial statements (AFS) prepared by our auditors, Ernst & Young Inc. (EY). The Board affirms that this report accurately reflects decisions, policies and practices implemented in FY 2024. This report was approved for release on 29 April 2025 and complies with the relevant provisions of the Companies Act and MTN's Memorandum of Incorporation.

#### **Forward looking statements**

The report includes forward looking statements related to MTN's prospects and strategies. These statements are not guarantees of future performance and may vary due to factors beyond MTN's control.

#### Guidelines

This report has been developed with reference to the following:

- The Companies Act, No. 71 of 2008 (as amended)
- JSE Limited (JSE) Listings Requirements
- Sustainability Accounting Standards Board (SASB)
- King IV (Copyright and trademarks are owned by the Institute of Directors South Africa NPC and all of its rights are reserved)
   International Financial Reporting Standards (IFRS)
- Other internal and external stakeholders

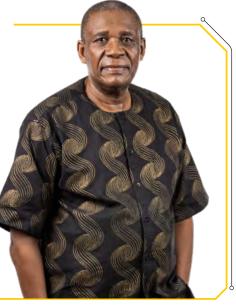


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## Remuneration Report continued

#### Part I: Background

Our remuneration practices are designed to support and enable our strategy, align with the interests of our stakeholders and ensure that we recognise and reward employees fairly and equitably for their contributions to the company's value-creation journey.



Khotso Mokhele

# Statement from Chair of the Remuneration Committee

#### Dear stakeholders

At MTN, we are committed to fostering an environment of trust, transparency and accountability. The FY 2023 shareholder vote on remuneration provided valuable insights and constructive feedback, guiding our ongoing efforts to align executive pay and our long-term strategic goals.

We acknowledge the concerns raised, particularly around the clarity of our **pay structures, the alignment of rewards with sustainable performance and the emphasis on driving long-term value for all stakeholders.** These perspectives have been instrumental in shaping our 2024/2025 approach, ensuring that our remuneration philosophy remains competitive, fair and firmly rooted in principles of equity, transparency and good governance. We have taken steps to enhance the transparency of our remuneration practices and have implemented more performance metrics linked to our strategic ambitions.

By integrating governance, stakeholder feedback and a focus on sustainable growth, we are paving the way for a remuneration strategy that supports our purpose of driving progress across all the markets we serve. Together, we look forward to building on this foundation, ensuring that MTN continues to deliver value in a way that reflects the trust and aspirations of our stakeholders.

#### Shareholder engagements

At the FY 2023 Annual General Meeting (AGM), shareholder approval rates for both the Remuneration Policy and its Implementation Report saw an increase compared to previous years. While this is a positive development, we remain mindful of the concerns expressed by our shareholders. Throughout the year, we proactively engaged with stakeholders to address these concerns. This report outlines the issues raised and provides responses.

In line with JSE Listings Requirements, if our Remuneration Policy and/or Implementation Report does not meet the required threshold of 75% or more, we will release a SENS announcement inviting dissenting shareholders to engage to enable us to gather their feedback and address their concerns. More information on the timing and manner of the engagement, if applicable, will be issued following the AGM.

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#### **Dr Khotso Mokhele**

Chair: Human Resources and Remuneration Committee





## Remuneration governance

#### **Remuneration Committee composition**

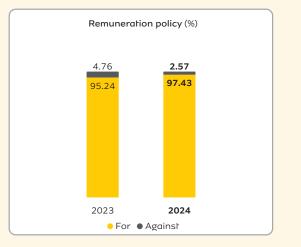
The committee comprises five independent non-executive directors with diverse skills and experience in telecommunications, finance, business management in Africa and the Middle East, human capital, remuneration and risk management. In FY 2024, the committee scheduled four meetings and one special meeting. Nkululeko Sowazi **Vincent Rague Dr Khotso Mokhele** Independent non-executive director Independent non-executive director Chairperson Qualifications: BSc Agriculture, MSC Food Science, **Qualifications:** Master's degree from University Qualifications: MBA, BA; Hons (Economics/ PhD (Microbiology), nine honorary doctorates from of California Los Angeles (UCLA) Statistics), executive development programmes various institutions Meetings and attendance: 5/5 Meetings and attendance: 5/5 Meetings and attendance: 5/5 Appointed: 1 November 2016 Appointed: 1 July 2019 Appointed: 1 July 2018 **Mcebisi Jonas** Sindi Mabaso-Koyana Independent non-executive director Independent non-executive director BA History and Sociology, Higher Diploma in Qualifications: BCom Honours (Accounting), Education CA (SA) Meetings and attendance: 5/5 Meetings and attendance: 2/2 Appointed: 1 July 2019 Appointed: 1 August 2024

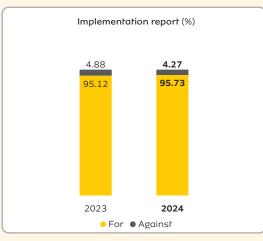
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## Remuneration Report continued

#### **Shareholder engagement**

At MTN Group's 29th Annual General Meeting (AGM) held on 24 May 2024, shareholders voted on the Remuneration Policy and the Remuneration Implementation Report. Both resolutions received support, with approval rates of **97.43%** for the Remuneration Policy and **95.73%** for the Implementation Report.





Shareholder interactions provide us with the opportunity to address and improve our remuneration disclosures, principles, policies, and their application. Below are some of the key concerns raised during these engagements, along with our responses.

#### Key responsibilities of the committee

The committee's terms of reference, along with its mandate, include:

- Evaluating the structure, size and composition of executive remuneration
- Determining the performance metrics and targets for executive remuneration
- Reviewing and recommending executive appointments, considering diversity, equity and inclusion
- Overseeing succession planning for senior leadership
- Aligning remuneration policies and practices with the strategic goals and values of MTN
- Conducting remuneration benchmarks to ensure competitive pay
- Ensuring compliance with statutory and regulatory obligations and remuneration disclosure requirements.

#### **Committee evaluation**

The committee evaluation was conducted during the year using a multi-faceted approach, which included interviews and questionnaires with each committee member, facilitated by an external, independent service provider and coordinated by the Group Company Secretary. The outcomes of the evaluation revealed valuable insights into the committee's structure and function. One such outcome of the evaluation resulted in the appointment of an additional member with the aim of strengthening the financial aptitude within the committee.

#### Committee activities, decisions and focus areas

#### Remuneration Committee activities for FY 2024

The committee undertook the following remuneration-related initiatives during the year under review:

<ul> <li>We supported the establishment of the revised employee share ownership plan ("ESOP scheme") as an empowerment tool for employees at lower levels.</li> <li>We reviewed and enhanced the retention guidelines and the governance thereof to retain critical skills and ensure business continuity.</li> </ul>	<ul> <li>We will focus on the implementation of the ESOP scheme.</li> <li>We will continue to prioritise and address shareholder concerns and related disclosures.</li> <li>We will monitor the regulatory changes and their impact on remuneration processes particularly regarding executive pay determination and general pay disparities.</li> <li>We will continue to focus on overseeing succession planning, talent development, workforce retention, employee wellbeing and adjustments to LTI KPIs.</li> </ul>
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# Actions taken in response to shareholder concerns

We have noted the concerns raised at the last AGM ~~ and provide feedback below.

#### Remuneration benchmarking approach:

We have clarified our benchmarking approach and listed the comparator companies used for executives and non-executive directors (NEDs) on page 121 of the report.

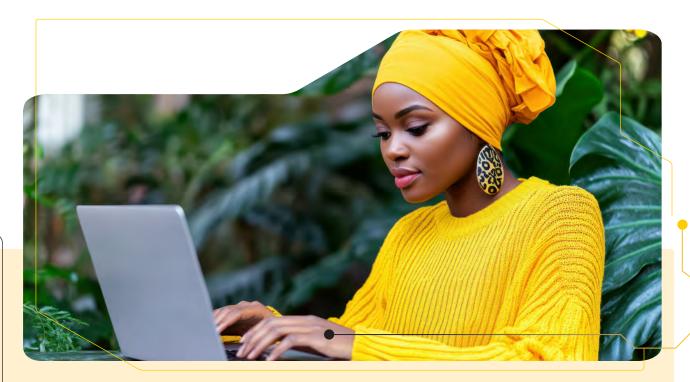
#### Short-term incentives (STI):

We acknowledge the importance of the "return metric" in measuring performance and confirm its inclusion in executives' scorecards. We have detailed all other metrics used for STI purposes in FY 2024, including changes effective FY 2025 (refer to page 124).

We are confident that the adopted key performance indicators (KPIs) are suitable measures of the business, ensuring no double dipping. The selection of KPIs related to both long term and short-term incentives, together with the set thresholds, targets, and stretch performance achievements is based on Board approved business plan discussions. The existence of incentive payments upon reaching threshold levels is meant to motivate employees for achieving such performance levels against stretched goals. Corresponding incentives are aligned with approved remuneration policies.

## Environmental, social, and governance (ESG):

ESG metrics are included in each executive scorecard, measured annually, and form part of the bonus process. Additionally, we track ESG elements in the long term as explained under our long-term incentive scheme performance share plan (PSP) on page 129.



#### Upfront disclosure of KPIs for LTI purposes

The issue of disclosing LTI KPIs in advance was a key issue raised by shareholders in our 2024 governance engagements. In response we conducted a deep-dive analysis of the matter, including a comprehensive benchmarking exercise against JSElisted Top 40 companies to better understand:

- The extent to which, and the nature of, companies that disclose their LTI KPIs in advance
- For companies with similar LTI KPIs as MTN (e.g., RoE, cash flow, TSR, and ESG), the form and criteria of disclosures

This analysis was completed in Q1 2025 and revealed that while telecom companies typically do not disclose LTI KPI targets in advance, it is a more common practice within other sectors, notably financial services.

Based on these insights, the Committee has commenced the work to assess how MTN can incorporate this approach, with a view to consider adopting it from 2025 (i.e. for the 2025 PSP allocation). As of this report's publication, this consideration is under review by various governance committees, and once finalised, the Committee will seek the appropriate approvals and communicate the outcomes of the process in next year's remuneration report.

#### **Returns metric for LTI purposes**

Shareholders expressed their preference for a more appropriate return measure for capital-intensive industry, in place of a return on equity (RoE), as a long-term incentive (LTI) condition. Based on our research, other companies in the sector measure return on invested capital (ROIC), or return on capital employed (ROCE) as LTI KPIs.

As such, the committee is exploring alternative return metric in the above context, in line with shareholders' feedback, also with a view for adoption from 2025. Currently, ROIC is a KPI for team performance and aligns with our strategic goals.

Minimum shareholding requirement (MSR): At the last AGM, shareholders have expressed concerns that the minimum MSR should be increased. MTN's practice was benchmarked against other companies to determine an appropriate commitment multiple. Given that MTN is currently in the middle of its first five-year cycle since implementation in 2021, any proposed changes will only be considered for implementation at the next cycle. The Committee will continue to monitor the practices amongst other companies and assess if there is a need to review this policy.

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#### **Part II: Remuneration Policy**

#### **Remuneration philosophy**

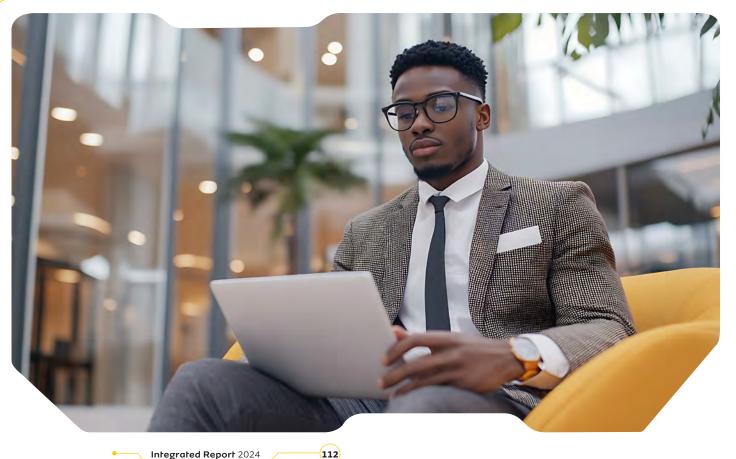
The remuneration philosophy, policies and framework are integral components of our Human Resources strategy, guiding the remuneration of executive leadership (including executive directors and prescribed officers), and other employees to align with the overall business strategy. In 2024, the remuneration policy was reviewed and updated to ensure its continued alignment with MTN's strategic priorities and market best practices. These enhancements underscore our commitment to fair and responsible pay principles, which are fundamental to our Live Inspired employee value promise.

Our remuneration approach is designed to:

- · Attract, retain and motivate top talent
- Align employee incentives with Company performance
- Ensure fairness and market competitiveness
- Uphold principles of pay equity and transparency

#### The remuneration policy is founded on the following principles:

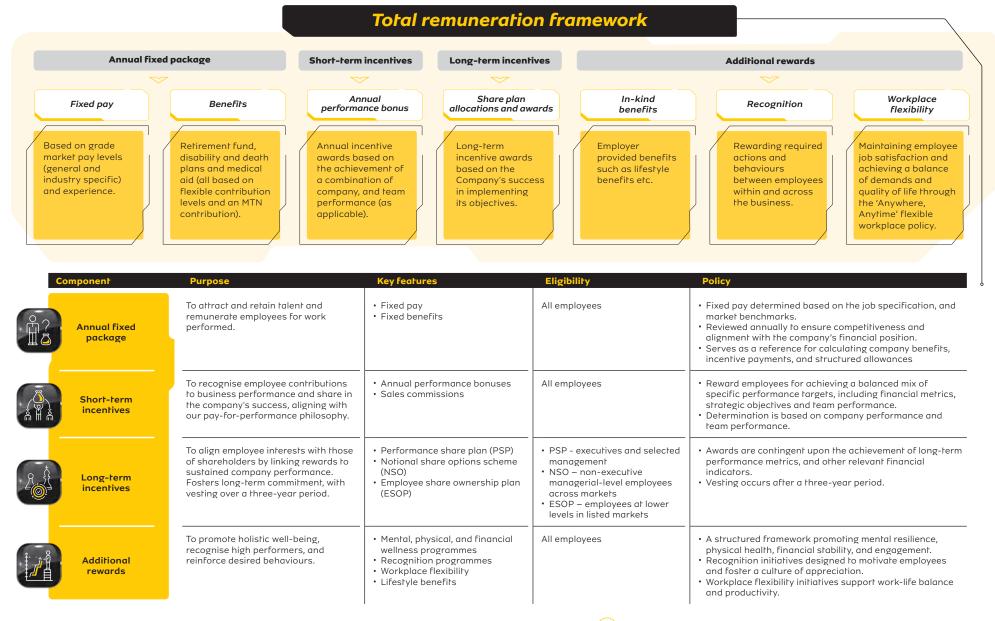
- Remuneration acts as an enabler of MTN's strategic objectives, directly linking compensation to the achievement of these goals.
- The policy aligns MTN's interests with those of its stakeholders, supporting sustainable value creation and long-term shareholder returns.
- · Governance practices that are central to the policy, ensuring accountability, transparency and strict adherence to regulatory standards in all remuneration decisions.
- Ethical considerations are embedded within the policy to ensure that remuneration practices reflect MTN's values and promote responsible, ethical conduct.
- · MTN is committed to equitable remuneration practices that prevent disparities based on gender, race, or other characteristics, thereby fostering a diverse and inclusive environment.
- Compensation is closely linked to team and company performance, aligning rewards with the achievement of both short-term and long-term business objectives to drive sustained success.
- The policy reinforces MTN's culture and core values by recognising and rewarding behaviours that support an output-driven organisation.
- · The policy promotes clear, consistent communication at all levels, ensuring alignment across operating units while allowing for necessary differentiation.







#### **Our total reward framework**





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## Remuneration Report continued

#### **Benchmarking approach**

To ensure fair, responsible and strategically aligned executive remuneration, the company adopts a structured market benchmarking approach that balances internal equity and external competitiveness. Salary benchmarking is conducted against industry peers to maintain competitive remuneration while ensuring affordability and alignment with the company's approved pay structure. The company targets the 50th percentile of the market, integrating equity and performance-based considerations to align pay with strategic objectives and business performance outcomes. The benchmarking process considers:

- Company size focus on medium to large enterprises with multiple business units.
- Scarce skills premium remuneration for critical and specialised roles.
- Industry complexity ensuring pay structures reflect sector-specific demands.

Annual salary benchmarks are conducted by accredited independent service providers, ensuring alignment with market conditions. The benchmarking process includes comparisons with telecommunications/information and communication technology, financial services, technical, fast-moving consumer goods sectors and other relevant labour market competitors. This structured approach ensures that remuneration remains competitive, performance-driven, and in line with industry best practices.



#### 2024 peer benchmarking approach

Our benchmarking for 2024 was conducted against the following peer groups:

- Large JSE-listed companies with significant international operations and a presence in the JSE Top 40.
- Global telecommunications companies, irrespective of size and jurisdiction, to align with international industry standards.
- Emerging-market telecom companies, adjusted for cost-of-living allowance (COLA), to maintain relevance in comparable markets.

This multi-faceted approach ensures that remuneration reflects both local and global industry trends, reinforcing our ability to attract and retain top talent while driving long-term business success. The following are companies we benchmark our remuneration against: We use a comparator group of large JSE-listed companies (JSE Comparators), with a substantial portion of their operations outside South Africa, but which have their primary location and residences of most of their executives in South Africa. We have used the following companies for this purpose:

JSE comparators		Emerging market telcos*			
Vodacom	Sasol	Airtel	Telkom Indonesia		
Bidcorp	Gold Fields	Vodacom	Singtel		
Sibanye-Stillwater	MultiChoice	Etisalat	Orange		
Standard Bank	Woolworths	Veon			
Shoprite	AngloGold Ashanti^				

AngloGold Ashanti has now moved is primary listing to the LSE, but its remuneration practices have remained similar, and we have retained it as a comparator for consistency.

\* In order to further calibrate and corroborate the benchmarking approach for the CEO and CFO, we have also considered a comparator group of large emerging market telecommunication companies (Emerging Market Telcos) with a COLA.



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#### Executive remuneration

#### Annual fixed remuneration determination

Given our global footprint, it is essential to assess executive remuneration to attract and retain the talent required to deliver sustainable shareholder returns. The committee conducts an annual review, benchmarking against relevant peer companies based on company size, industry and complexity. All remuneration components are assessed against market benchmarks to ensure competitiveness. We target the median (50th percentile) of the relevant market for total executive and prescribed officer remuneration, including fixed pay and variable incentives.

#### Short-term incentives (STI)

The short-term incentive arrangement (Performance Bonus Plan) gives focus to the company's annual priorities and is intended to contribute to the execution of strategy. The table below summarises features of the STI scheme and further presents where changes to the existing policy were approved.

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# Remuneration Report continued

Description					Changes		
<ul> <li>STIs reward the achievement of performance of the strategy.</li> </ul>							
What elements are used to calculate the short-term incentive?• The payable bonus is based on performance against KPIs which are set for the financial year in question. These KPIs defined annually by the Board on the recommendation of the committee are financial and non-financial in nature. • In determining the performance criteria, the Board takes into consideration the strategic and operational business plans, 							
					There is a revision of performance conditions effective from FY 2025 explained in the next section.		
Applicable at the Group level							
Element	Weighting %	Threshold %	Target %	Stretch %			
Service revenue	25	90	100	110			
Net operating cash flow	25	90	100	110			
Group attributable earnings	25	90	100	110			
Competitive performance	25	90	100	110			
Applicable to subsidiaries							
Element	Weighting %	Threshold %	Target %	Stretch %			
				110			
Service revenue	25	90	100	110			
Service revenue Profit after tax	25 25	90 90	100 100	110			
	<ul> <li>the strategy.</li> <li>The payable bonus is based on performance ag defined annually by the Board on the recomme - In determining the performance criteria, the Bo in addition to the longer-term sustainability of t KPI, but also how the KPIs have been achieved, standards.</li> <li>The incentive is calculated using two elements i - Company performance (CP): representing the to the medium-term guidance.</li> <li>Team performance (TP): representing key pe</li> <li>Each element has a weight depending on the le These are explained under performance condit</li> </ul> These consist of financial and non-financial metrics are align customer experience. The KPIs are generally target Applicable at the Group level Element Service revenue Net operating cash flow Group attributable earnings Competitive performance Applicable to subsidiaries	the strategy.         • The payable bonus is based on performance against KPIs which ar defined annually by the Board on the recommendation of the commoder in determining the performance criteria, the Board takes into consist in addition to the longer-term sustainability of the company. The constandards.         • The incentive is calculated using two elements namely:         • Company performance (CP): representing the most important v to the medium-term guidance.         • Team performance (TP): representing key performance areas (I         • Each element has a weight depending on the level of work, and each these are explained under performance conditions below.         These consist of financial and non-financial metrics. Financial metric earnings whereas non-financial metrics are aligned to specific busin customer experience. The KPIs are generally targeted against the performance areas (I Service revenue         25       Net operating cash flow       25         Group attributable earnings       25         Applicable to subsidiaries       25	the strategy.         • The payable bonus is based on performance against KPIs which are set for the financial defined annually by the Board on the recommendation of the committee are financial         • In determining the performance criteria, the Board takes into consideration the strate in addition to the longer-term sustainability of the company. The committee evaluates KPI, but also how the KPIs have been achieved, referencing the company's values, least andards.         • The incentive is calculated using two elements namely:         • Company performance (CP): representing the most important value creation KPIs or to the medium-term guidance.         • Tam performance (TP): representing key performance areas (KPAs) aligned to the Each element has a weight depending on the level of work, and each job level has an or These are explained under performance conditions below.         These consist of financial and non-financial metrics. Financial metrics focus on revenue earnings whereas non-financial metrics are aligned to specific business objectives succustomer experience. The KPIs are generally targeted against the performance of the company cash flow         Service revenue       25       90         Net operating cash flow       25       90         Group attributable earnings       25       90         Applicable to subsidiaries       25       90	the strategy.         • The payable bonus is based on performance against KPIs which are set for the financial year in question defined annually by the Board on the recommendation of the committee are financial and non-financial in determining the performance criteria, the Board takes into consideration the strategic and operations in addition to the longer-term sustainability of the company. The committee evaluates not only performance KPI, but also how the KPIs have been achieved, referencing the company's values, leadership principles, standards.         • The incentive is calculated using two elements namely:       • Company performance (CP): representing the most important value creation KPIs with direct or stron to the medium-term guidance.         • Team performance (TP): representing key performance areas (KPAs) aligned to the strategic busines:         • Each element has a weight depending on the level of work, and each job level has an assigned on-target These are explained under performance conditions below.         These consist of financial and non-financial metrics. Financial metrics focus on revenue, cash flows, and earnings whereas non-financial metrics are aligned to specific business objectives such as churn, market customer experience. The KPIs are generally targeted against the performance of the company.         Applicable at the Croup level         Element       Weighting %       Threshold %       Target %         Service revenue       25       90       100         Net operating cash flow       25       90       100         Group attributable earnings       25       90       100	<ul> <li>The payable bonus is based on performance against KPIs which are set for the financial year in question. These KPIs defined annually by the Board on the recommendation of the committee are financial and non-financial in nature.</li> <li>In determining the performance criteria, the Board takes into consideration the strategic and operational business plans, in addition to the longer-term sustainability of the company. The committee evaluates not only performance against each KPI, but also how the KPIs have been achieved, referencing the company's values, leadership principles and ethical standards.</li> <li>The incentive is calculated using two elements namely:         <ul> <li>Company performance (CP): representing the most important value creation KPIs with direct or strong indirect linkages to the medium-term guidance.</li> <li>Team performance (TP): representing the most important value creation KPIs with direct or strong indirect linkages to the medium-term guidance.</li> <li>Team performance (TP): representing the most important value creation KPIs with direct or strong indirect linkages to the medium-term guidance.</li> <li>Team performance (TP): representing the most important value creation KPIs with direct or strong indirect linkages.</li> <li>Each element has a weight depending on the level of work, and each job level has an assigned on-target percentage. These are explained under performance are aligned to specific business objectives such as churn, market share and customer experience. The KPIs are generally targeted against the performance of the company.</li> </ul> </li> <li>Applicable at the Croup level     <ul> <li>Element</li> <li>Weighting %</li> <li>Threshold %</li> <li>Target %</li> <li>Stretch %</li> </ul> </li> <li>Service revenue</li> <li>25</li> <li>90</li> <li>100</li> <li>110</li> <li>Competitive per</li></ul>		

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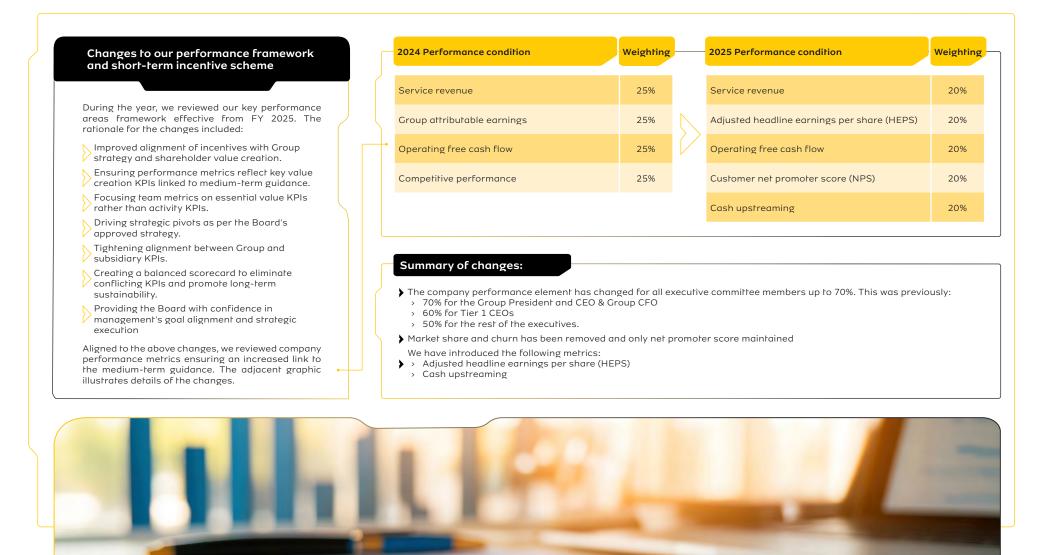
# Remuneration Report continued

Element	Description					Changes			
What are the team performance conditions and how are they applied in calculating bonuses?	subscriber growth, active • The team performance sc against set targets. The FY 2024 performance	<ul> <li>Team performance is evaluated based on KPIs that measure strategic value drivers such as cash upstreaming, ESG, subscriber growth, active data users, regulatory risk management and network quality.</li> <li>The team performance score is determined similarly to the company performance score, comparing actual performance against set targets.</li> <li>The FY 2024 performance conditions for executive directors and prescribed officers are detailed in the implementation report.</li> </ul>							
What are the weightings per element, on-target and maximum	The applicable weightings a								
percentages?	s? Executive directors Company performance weighting % at target and maximum and maximum and maximum Potential on-target bonus % of annual salary Potential maximum bonus % of annual salary								
	Group President and CEO	70	30	100	200				
	Group CFO	70	30	100	175				
	Prescribed officers	Company performance weighting % at target and maximum	Team performance weighting % at target and maximum	Potential on-target bonus % of annual salary	Potential maximum bonus % of annual salary				
	CEO: MTN South Africa	30/30^	40	100	175				
	CEO: MTN Nigeria	30/30~	40	100	175				
	Senior Vice President: Markets	60#	40	100	175				
	^ MTN Group and MTN South Africa. - MTN Group and MTN Nigeria. # MTN Group and all markets except South Africa, Nigeria and Iran.								
How is the performance bonus calculated?	performance. 2. Performance against targ multipliers ranging from 0 officers. 3. This preliminary STI oppo	<ol> <li>An on-target incentive percentage linked to their level to reflect the preliminary STI opportunity for on-target performance.</li> <li>Performance against target is measured, and a corresponding multiplier is calculated with both the company and team multipliers ranging from 0 – 200% for the Group President &amp; CEO, and 0 - 175% for Group CFO and other prescribed</li> </ol>							
	In summary, the formula for	r calculation of the final bo	nus payable is as follows	:					
In summary, the formula for calculation of the final bonus payable is as follows:									

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#### Long-term incentive scheme (LTI)

The long-term incentive scheme links the reward of employees with the sustained performance of the organisation over a 3-year period. It is designed to strengthen employee retention through the issue of rolling annual grants which are performance-based under the performance share plan (PSP scheme).

	Element	Description	Changes
	Purpose and link to strategy	<ul> <li>The PSP scheme objective is to drive performance and attract, retain and recognise the contribution of eligible employees by providing an additional incentive to contribute to MTN Group's continued growth to fulfil our medium and long-term objectives.</li> </ul>	There are no changes to the purpose and link to strategy.
	How are performance shares determined?	<ul> <li>Employees receive an annual grant of PSPs. The size of the executives' PSPs granted is calculated as a percentage (allocation multiple) of their annualised salary, divided by the MTN share price at the time of grant.</li> <li>Number of PSP shares Annualised salary Allocation multiple % MTN share price</li> <li>Image: Comparison of the executives' PSPs granted is calculated as a percentage and the time of grant.</li> <li>Number of PSP shares Annualised salary Allocation multiple % MTN share price</li> <li>Image: Comparison of the executive of the executives' PSPs granted is calculated as a percentage and the time of grant.</li> <li>Image: Comparison of the executive of the execut</li></ul>	
		Group President and CEO2.00Group CFO and other prescribed officers1.75	
	What are the performance conditions applicable for awarded shares to be settled?	Performance condition         Description           Total shareholder return (25% weighting)         • A sliding scale of 100% vesting at the 75th percentile of the Morgan Stanley Capital International (MSCI) emerging markets (EM) Telecoms Index and 25% vesting at the median with straight-line vesting in between the two points. 0% vesting for below the median. TSR is measured by comparing the 30-day volume-weighted average price at the beginning and end of the three-year measurement period, plus re-invested dividends. TSR must be positive and is reflected in common currency (ZAR).	Whereas there were no changes to the LTI scheme, there was a concern over the limited upfront disclosure of the conditions. The committee has reviewed these concerns and accordingly enhanced its reporting criteria for KPIs. Refer to the implementation report for more details.
		Cumulative operating free cash flow (25% weighting) • The performance share plan is targeted at the sum of the budgeted cash operating free cash flow (COFCF) established each year for the three-year measurement period. Vesting is set at 25% for achieving 90% of the target and 100% for achieving 110% of the target, with a sliding scale between these points. COFCF is measured in constant currency (ZAR).	
	Return on equity (25% weighting)		
ESG (25% weighting)			
	What is the measurement period of the performance conditions and vesting criteria?	<ul> <li>KPIs are measured over three financial years and are targeted to promote stretching yet achievable levels of performance.</li> <li>The vesting of shares is subject to the fulfilment in part or in full of one or more KPIs linked to the company's performance, as defined by the Board upon a recommendation from the committee.</li> <li>At vesting, performance is measured, and participating employees may elect between shares or cash, or a combination thereof.</li> </ul>	



#### **Retention awards**

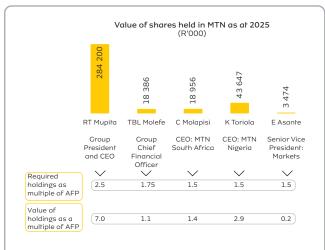
One of the critical challenges facing MTN today is the retention of key and high-performing talent. Retention has become a significant concern across key markets. To address the issue in critical areas and strategic projects, the Board approved a revised retention plan wherein cash-based awards are considered in exceptional circumstances i.e. when the loss of critical skills poses a significant risk to business continuity, value, and the effective operations of the company.

This approach is intended to safeguard the long-term interests of the company. Where such payments were extended to any prescribed officers, they are disclosed under the implementation section of this Remuneration Report.

#### Minimum shareholding requirements

To ensure alignment between shareholder and executive interests, executives are required to acquire and hold MTN shares in proportion to their annual fixed packages.

The personal shareholding and value of shares for each executive director and prescribed officer is reflected below.



Includes any direct and indirect shareholding in MTN Group Ltd, Nigeria Plc, Scancom Ghana Plc

#### Notes

The target value of shareholding was determined when the policy was approved in 2021 and fixed for a five-year measurement period. Annually, each executive is required to accumulate at a minimum one fifth of their overall target value i.e. 20% annually. For disclosure purposes, the net value of the shares held in MTN by each executive is nominally grossed up for tax and the outcome expressed comparatively to their cumulative target.

The committee is pleased with the current shareholding commitment since the policy's implementation. The final assessment will be conducted at the end of FY 2026, marking five years since the policy was implemented.

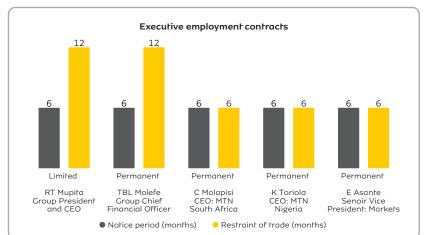
#### Executive employment contracts

Executive director and prescribed officer service contracts for the year ended 31 December 2024 are indicated alongside. This diagram outlines the employment contract types, notice periods, and restraint of trade clauses for key executives.

## Other applicable remuneration policies

#### Malus and clawback

The Malus and Clawback Policy is a key component of MTN's remuneration framework, ensuring accountability, sound corporate governance and alignment with shareholder expectations. The policy was designed to mitigate undue risk-taking, uphold ethical standards, and reinforce the principle of pay for performance. Key features of this policy are summarised below:



<ul> <li>Malus (pre-vesting forfeiture): Allows for the reduction or forfeiture of unvested variable pay awards (including short-term and long-term incentives) in cases where specific trigger events occur before vesting.</li> <li>Clawback (post-vesting recovery): Enables the company to recover vested or paid incentives in instances where a material breach of policy, misconduct, or financial misstatement is identified after payment or vesting.</li> <li>Malus and clawback provisions may be applied in including, but not limited to:</li> <li>Gross misconduct or material violations of comp Financial misstatements or restatements due to fraud.</li> <li>Regulatory breaches leading to reputational or f damage.</li> <li>Failure to uphold MTN's ethical and governance</li> </ul>	any policies. errors or ïnancial

#### **Executive employment termination payments**

Conditions applicable to executive and prescribed officer remuneration on termination:

Element	'Fault terminations' – resignation, abscondment, early retirement or dismissal	'No-fault terminations' – retrenchment, retirement, restructuring, disability or death			
Fixed pay	Paid over the notice period or as a lump sum in lieu of notice.	Paid over the notice period or as a lump sum in lieu of notion or as per statutory requirement.			
Benefits	Applicable benefits will continue to be provided up to the termination date.	Benefits will fall away at the termination date. Consideration may be granted to extend certain benefits for a period not exceeding three months.			
STIs	The executive will be eligible for any declared STI payment provided such payment is paid before the termination date.	The executive will be eligible for any declared STI payment, pro-rated to the period served in the financial year. Such payment will be paid out at the same time all other employees are paid.			
LTIS	Any LTI allocations that vest during active employment will be paid out. All unvested LTI allocations will be forfeited.	All allocations will vest on the termination date. Settlement however will be on a pro-rated basis based on the period served during the vesting period and settled at the end of the vesting period.			

Maximum

52.5

20.4

117



## Remuneration Report continued

110

On-target

STI

GP

Above target

LTI

110

Below target/

minimum

#### FY 2024 remuneration pay mix

Executives receive a combination of fixed pay, benefits, and short-term and long-term incentives. The proportion of at-risk performance-based pay increases at senior levels to align executive interests with those of our shareholders, ensuring long-term sustainable value creation. While annual fixed remuneration is market-related and remains stable, the variable portion is directly tied to performance. In line with King IV<sup>TM</sup> and proxy adviser guidelines, we provide a transparent view of remuneration mix scenarios for below-target/minimum, on-target, and maximum performance levels for each executive director and prescribed officer.

19.2

On-targe

STI

GP

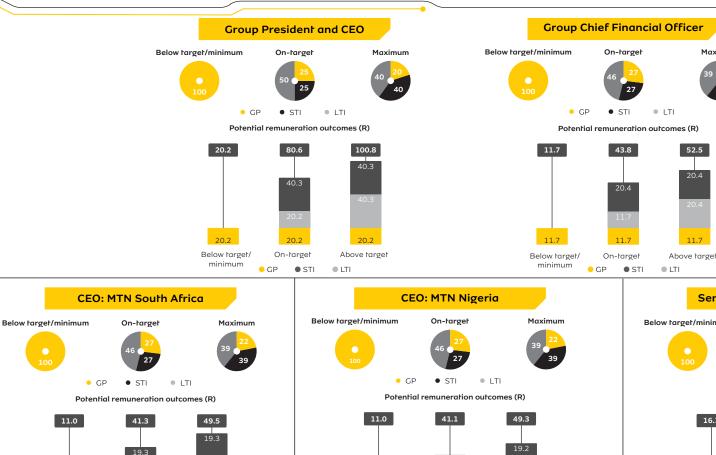
Integrated Report 2024

11.0

Above target

120

● LTI



11.0

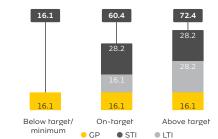
Below target/

minimum





Potential remuneration outcomes (R)



How we create and preserve value >

We are satisfied that the executive remuneration structure is fair, competitive, and performance-driven, with significant upside potential for overperformance and downside risk for underperformance in line with our pay-for-performance philosophy.

#### Non-executive director (NED) remuneration

All About MTN >

NEDs are not employees and are subject to re-election by shareholders at the AGM. They do not participate in our short or long-term incentive plans and are provided with mobile phones and tablets to conduct their duties. They are reimbursed for out-of-

pocket expenses, such as travel and accommodation costs, incurred in the execution of their duties.

To secure the services of NEDs with the right mix of skills and experience, we apply the following fee structure, differentiated by role and committee:

- Annual retainer.
- · Fee per meeting.
- Further fee per meeting for any additional special meetings over and above Board and committee meetings.

We remunerate NEDs on the indicated market median differentiated by committee type and role. Effective from 2025, all NEDs are awarded budgeted inflationary increases. Where inflationaryadjusted fees fall below the market median, additional adjustment are recommended to the Board. Below is the list of companies we benchmark our NEDs against.

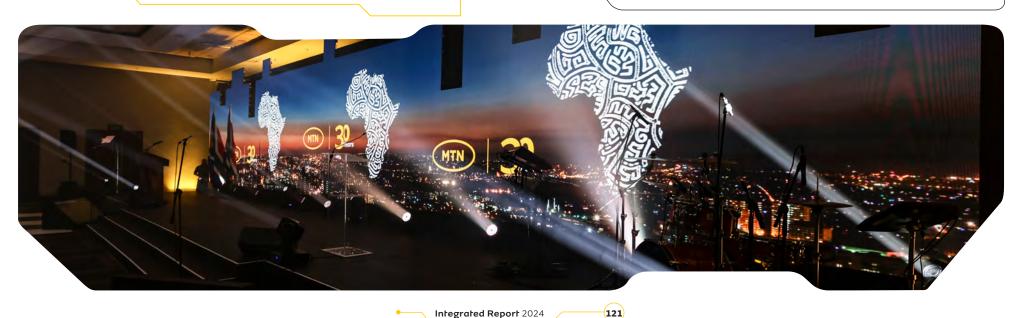
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Banks	Insurance companies	Mining	Telco	Retail	Other
Absa	Discovery	Anglo Platinum	Telkom	Clicks	Aspen
Capitec	Old Mutual	Exxaro	Vodacom	Shoprite	Bidcorp
-NB	Sanlam	Impala Platinum		Woolworths	Bidvest
Nedbank		Kumba Iron Ore			MultiChoice
Standard Bank		Sibanye-Stillwater			Tiger Brands

#### International non-executive director fee benchmarks

Anglo Gold Ashanti	Old Mutual	Standard Bank
Bharti Airtel	Orange	Telkom
Bidcorp	Sanlam	Tiger Brands
Discovery	Sappi	VEON
Gold Fields	Sasol	Vodafone®
Millicom	South32	Woolworths
Naspers		

NED fees are recommended to the Board and thereafter require approval vote from shareholders at the AGM. FY 2025 proposed fee increases are reflected on page 138 of the Implementation Report.





Part III: Implementation Report

#### Implementation overview

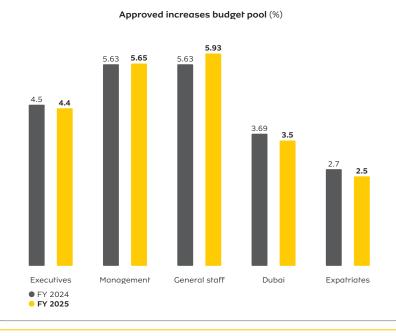
This section provides detailed information on how the company's remuneration policy has been implemented over the review period ended 31 December 2024.

### **Review of fixed remuneration**

Increase percentages represent the distribution of a total approved budget. The employees' actual increase differs based on performance and other distribution factors. Discrepancies in pay levels, for individual contributors in particular below market median or pay scale minimum, were addressed and lower-paid employees demonstrating exceptional performance were prioritised for further adjustments.



Based on our market benchmarking, affordability and current economic conditions, the 2024 salary increase budget pools, as approved by the Board, are as follows:

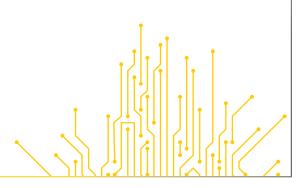


In 2024, we implemented the following fair pay changes:

- We set a minimum all-inclusive annual fixed package of R194 000 for South Africa based employees. This minimum is higher than the legislated minimum wages published for both 2024 and 2025.
- We further implemented a policy change to ensure that employees are appointed at the minimum of the MTN approved pay scales. This included a phased commitment approach to adjust all employees in South Africa that were below the minimum to the minimum of their respective pay scales.

## Details of increases awarded to executive directors and prescribed officers

Although we are reporting for FY 2024, we have disclosed the increases awarded in April FY 2025 as these were already completed at the date of reporting. The increase percentage reflected in the graph is a comparison from FY 2024 to FY 2025.



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# Remuneration Report continued

## Executive directors

**RT Mupita** receives his remuneration under a split contract between South Africa and Dubai. The increase percentages reflected below are from FY 2024 to FY 2025 where he received an inflation linked increase for both contracts.

Name and designation	Currency	2025 salary	2024 salary	Increase % (2024 vs 2025)	Rationale for increase
<b>RT Mupita</b> Group President and CEO	ZAR	10 533 854	10 089 898	4.40%	Increase awarded was linked to ZAR inflation.
	US\$	564 843	551 006	2.50%	Increase awarded was linked to US\$ inflation.
<b>TBL Molefe</b> receives her remur inflation.	neration fully	in ZAR. The in	crease awarde	d from FY 2024 ኮ	o FY 2025 was linked to South Africa
Name and designation	Currency	2025 salary	2024 salary	Increase % (2024 vs 2025)	Rationale for increase
<b>TBL Molefe</b> Group Chief Financial Officer	ZAR	12 312 408	11 793 494	4.40%	Increase awarded was linked to ZAR inflation.
Prescribed officers					
<b>C Molapisi</b> receives his remune inflation.	eration fully i	n ZAR. The inc	rease awardeo	d from FY 2024 to	o FY 2025 was linked to South Africa
Name and designation	Currency	2025 salary	2024 salary	Increase % (2024 vs 2025)	Rationale for increase
<b>C Molapisi</b> CEO: MTN South Africa	ZAR	11 484 000	11 000 000	4.40%	Increase awarded was linked to South Africa inflation.
<b>K Toriola</b> receives his remuner using a bespoke survey conduction	ration under cted by Bowr	nans Reward A	dvisory Servic	es. As his salary	His remuneration was benchmarked fell below the target median value of e, inclusive of his annual April salary

Name and designation	Currency	2025 salary	2024 salary	Increase % (2024 vs 2025)	Rationale for increase
<b>K Toriola</b> CEO: MTN Nigeria	NGN	364 206 942	236 290 426	54.14%	Special increase awarded based on a bespoke benchmark survey.
	US\$	333 073	324 949	2.50%	Increase awarded was linked to US\$ inflation.

**ET Asante** initially held a split contract between Ghana and Dubai. Effective 1 January 2024, he was transferred to MTN Dubai, terminating his dual contract in favour of a full Dubai employment contract.

Name and designation	Currency	2025 salary	2024 salary	Increase % (2024 vs 2025)	Rationale for increase
<b>ET Asante</b> Senior VP of Markets	US\$	794 709	767 835		Increase awarded was linked to approved Dubai US\$ increase percentage.



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## Remuneration Report continued

# Performance and remuneration outcomes

The Group delivered solid operational performance in FY 2024 against the backdrop of a persistently complex macroeconomic and regulatory environment across several of our markets notwithstanding that not all internal stretch targets were fully achieved. The performance of the Group Executive Committee (Exco) was assessed against a comprehensive scorecard of financial, operational and strategic metrics. The outcomes reflect both resilience in leadership and disciplined execution of MTN's **Ambition 2025** strategy.

Short-term incentives are aligned with performance outcomes, with payouts determined based on actual results against pre-approved threshold, target and stretch levels for each KPI. Where threshold or target performance was not met, no STI awards were made in respect of that KPI.

#### FY 2024 Short-term incentives (STIs)

Details of the company and team performance KPIs and their contribution to the FY 2024 STI payments are explained alongside.

#### Company performance KPIs

Our FY 2024 achievements in this regard are set out alongside.



Company performance KPI table and outcomes against FY 2024 targets.

Company performance (CP)	Weighting %	At threshold 90%	At target 100%	At stretch 110%	Actual FY2024 performance	Actual FY2024 performance %
Service revenue R'bn	25%	173.4	192.6	211.9	192.6	100.00
Group attribution earnings R'bn	25%	11.1	12.4	13.6	11.1	90.10
Net operating cash flow R'bn	25%	13.2	14.7	16.1	195.6	106.36
Churn^%	25%	90	100	110	110	110.00
	, <u> </u>				Total	101.61%

^ At Group level, competitive performance is measured using churn, and at subsidiary level, it is measured using churn, market share and relative net promoter score.



Group attributable earnings

90%





Churn

110%

124

90%

110%

#### **Overall achievements**

- The weighted average achievement of company performance against target was independently assessed by auditors, Ernst & Young Inc. (EY). On a range of 0% (threshold) to 110% (stretch), the overall performance was at **101.61%**.
- The corresponding nominal bonus percentages based on the above weighted performance are as follows:
- > Group President and CEO: 116.15%
- > Group Chief Financial Officer: 105.92%
- CEO: MTN South Africa: 105.92% for Group, 79.89% for subsidiary
- CEO: MTN Nigeria: 105.92% for Group, 80.29% for subsidiary
- Senior Vice Presiden<sup>1</sup>: Markets: 105.92% for Group, 79.93% for subsidiary

Integrated Report 2024

110%

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# Remuneration Report continued

#### Team performance KPI table and outcomes against targets

Executive directors' and prescribed officers' performance is measured against a mix of KPIs of which performance against these was externally validated by EY in accordance with the agreed-upon procedure (AUP) review. Individual KPIs are based on a balanced scorecard of shared KPIs cascaded from the MTN Group KPIs as reflected in the *Ambition 2025* strategy.

#### The FY 2024 consolidated KPIs performance outcomes are indicated below:

KPI	#KPIs	<90	90 - 100	100 - 110	110 – 120	120
Company performance	4	$\checkmark$		$\mathbf{\nabla}$		
Build largest and most valuable platforms	13					$\checkmark$
Drive industry-leading connectivity operations	3	$\mathbf{\nabla}$				$\checkmark$
Create shared value	3					$\checkmark$
Accelerate portfolio transformation	4	$\checkmark$				$\checkmark$
Value based capital allocation	4	$\checkmark$				
Risk management focus and other critical priorities	5	$\checkmark$				$\checkmark$
Best talent and culture	17	$\checkmark$				$\checkmark$
Tech platforms second to none	2	$\checkmark$				
ESG	9	$\checkmark$		$\checkmark$		

As the above illustrates a consolidated performance outcome, the performance details per executive director and prescribed officer are in the individual single-figure sections on pages 131 to 135.





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## Remuneration Report continued

#### FY 2024 STI declaration by the Board

Based on the independent assessment of overall company performance against targets, the Board **declared a short-term incentive** payment in accordance with the approved rules.

The overall achievement of company and team performance translated to STI bonus multipliers which were applied to determine STI payments as illustrated below:

Name and designation	Currency	FY 2024 payment	FY 2023 payment	Change %
RT Mupita				
Group President and CEO	ZAR'000	12 168	6 768	80
	US\$'000	667	379	76
TBL Molefe				
Group Chief Financial Officer	ZAR'000	12 598	7 150	76
C Molapisi				
CEO: MTN South Africa	ZAR'000	9 802	6 468	52
K Toriola				
CEO: MTN Nigeria	NGN'000	230 409	122 741	88
	US\$'000	363	357	2
<b>E Asante</b> <sup>^</sup> Senior Vice President:				
Markets	GHS'000	Nil	2 374	
	US\$'000	680	362	
	Total			
	US\$'000	680	557	22

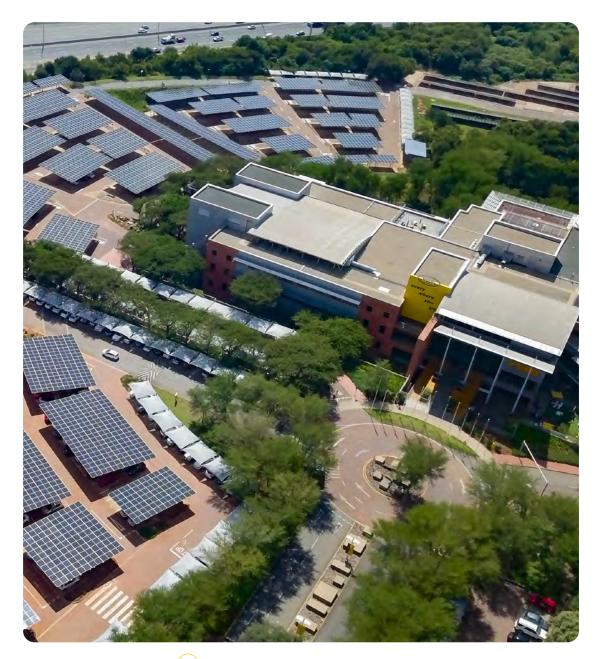
#### Notes:

^ E Asante: For FY 2024, his total remuneration was paid in US\$ and for FY 2023, his remuneration was a combination of GHS and US\$ as a result of a dual contract status which is no longer applicable.

#### FY 2024 Long-term incentives (LTIs) Vesting of the 2021 PSP award

Our 2021 PSP allocation vested in December 2024. The performance metrics for this award were reviewed and approved by the Board.

The metrics for this award were total shareholder return, adjusted free cash flow, ESG and return on equity. The committee reviewed the performance against these metrics and is comfortable that these included the right degree of stretch in what was a challenging operating context. The outcomes of these key targets are explained on the following page.



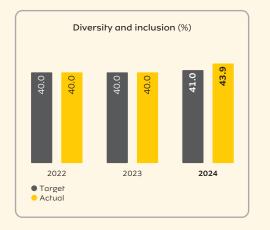


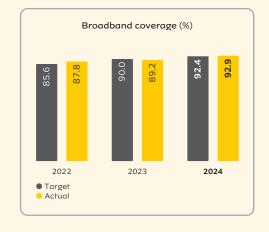
#### Performance measures and outcomes of the 2021 PSP award

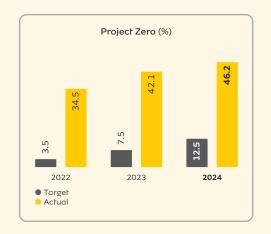
KPI measure (FY 2022-2024)	Definition	Weighting	Threshold 25% vesting	Target 100% vesting	Achievement	Achievement %	Vesting achievement %
	MSCI EM Telecoms ranking 100% vesting at the 75th percentile						
Total shareholder return	25% vesting at the median		Rank:	Rank:	Rank:		
(Three-year measurement)	0% vesting for below the median	25%	18/34	9/34	34/34	0%	0%
<b>Return on equity</b> (Three-year measurement)	Equity growth 100% vesting at 100% of target 25% vesting at 90% of target 0% vesting below 90% of target	25%	17.2%	19.2%	22.6%	117.21%	100%
Cumulative operating free cash	Cash flow growth 100% vesting at 110% of target 25% vesting at 90% of target						
	25% vesting at 90% of target	25%	R22.6bn	R25.1bn	R26.0bn	103.6%	76%

#### Details of the ESG KPI

The **ESC KPI** was first introduced in the December 2021 PSP allocation, replacing the non-performance-based retention KPI. Given that this is the first vesting of this KPI being measured for LTI purposes, we have provided additional details regarding its achievement (Weighting- 25%).







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## Remuneration Report continued

#### Performance notes

 In 2024, MTN achieved a 46% reduction in Scope 1 and 2 emissions, significantly exceeding its 2024 target of 12.5%, driven by strong performance in key markets such as South Africa and Ghana. Emissions data is audited annually by Group Internal Audit and Forensics, with limited assurance for South Africa and Uganda. Given the dynamic nature of MTN's operations, emissions profiles may fluctuate due to factors such as changes in reporting boundaries, improved methodologies, or data variations.

 Beyond climate action, MTN continues to advance inclusive and sustainable development. Broadband coverage reached 93% in 2024, keeping the Group on track to meet its 2025 target, supported by the deployment of over 6 400 rural sites. On the diversity front, MTN exceeded its 2024 target with 43% female workforce representation, progressing toward its 2030 ambition of gender parity. The company also performed well against its 2025 goals, achieving 32% women in leadership and 25% in technology roles. Based on the outcomes measured over three years, the final ESG outcomes for LTI purposes is as follows:

KPI measure (FY 2022 - 2024)	Definition	Weighting	Threshold 25% vesting	Target 100% vesting	Achievement	Achievement %	Weighted achievement %
Environment, sustainability and governance (ESG)	100% vesting at 100% of target 25% vesting at determined thrshold 0% vesting below threshold	25%	90% of business plan	100% of business plan	100% of business plan	100%	100%

# Final vesting outcomes (%)

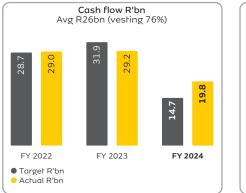
MTN's total shareholder return was not achieved over the measurement period. Compared to previous vesting, the values of vested shares was estimated to be  $\sim$ 60% lower.

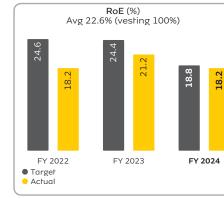
	YoY vesting comparison	
FY 2023	FY 2024	% Var
R1.3bn	R0.5bn	-60%

#### Overall vesting of the 2021 PSP allocation

The outcomes of the above conditions are externally audited in accordance with the company's agreed audit procedures. The committee accordingly approved the following final vesting outcomes for the allocation:

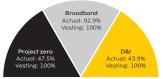
Group President and CEO (incl. special KPIs): 72.10%. The CEO's vesting included two special KPIs, compliance to the Independent Communications Authority of South Africa (ICASA) and Black Economic Empowerment (BEE), both which were equally weighted and achieved in full.
 Other employees: 69.00%.







ESG Avg 100% (vesting 100%)



## Remuneration Report continued

Overall achievement of Group LTI performance results resulted in the following payments for executive directors and prescribed officers:

Name and designation	Description	FY 2024 vested LTI	FY 2023 vested LTI
<b>RT Mupita</b>	No. of shares	147 949	475 013
Group President and CEO	Value R'000	16 780	45 802
<b>TBL Molefe</b>	No. of shares	70 311	111 384
Group Chief Financial Officer	Value R'000	8 760	10 740
<b>C Molapisi</b>	No. of shares	40 572	77 200
CEO: MTN South Africa	Value R'000	5 055	10 280
<b>K. Toriola</b>	No. of shares	35 086	164 470
CEO: MTN Nigeria	Value R'000	3 980	15 859
<b>ET Asante</b>	No. of shares	55 890	195 739
Senior Vice President: Markets	Value R'000	6 339	18 874

## The number of performance shares awarded to the directors and prescribed officers during FY 2024 is summarised below:

FY 2024 Awarded PSPs	TSR (25% weighting)	Cash flow (25% weighting)	RoE (25% weighting)	ESG (25% weighting)
462 398	115 600	115 600	115 599	115 599
240 347	60 087	60 087	60 087	60 086
224 176	56 044	56 044	56 044	56 044
140 793	35 198	35 198	35 198	35 199
277 238	69 310	69 310	69 309	69 309
	Awarded           PSPs           462 398           240 347           224 176           140 793	Awarded PSPs         (25% weighting)           462 398         115 600           240 347         60 087           224 176         56 044           140 793         35 198	Awarded PSPs         (25% weighting)         (25% weighting)           462 398         115 600         115 600           240 347         60 087         60 087           224 176         56 044         56 044           140 793         35 198         35 198	Awarded PSPs         (25%) weighting)         (25%) weighting)         (25%) weighting)           462 398         115 600         115 600         115 599           240 347         60 087         60 087         60 087           224 176         56 044         56 044         56 044           140 793         35 198         35 198         35 198

^ Represents Group PSP allocation only with the balance allocated under MTN Nigeria performance share plan.

The performance measurement period for the 2024 PSP award will be from 1 January 2025 to 31 December 2027. At the end of the measurement period, results will be audited, presented to the Board for approval, and the remuneration outcomes disclosed in the Implementation Report.

#### Long-term incentive scheme shares awarded during FY 2024

In accordance with the provisions of the rules of the PSP scheme, approximately 17.8 million performance shares were awarded to eligible active employees at the award date of 12 December 2024.

We awarded these shares based on the following target performance conditions:

Performance condition (Awarded Dec 2024)	Weighting	25% threshold vesting	100% targe vestin	
Total shareholder return	25%	50th percentile rank	75th percentile rank	
Return on equity	25%	At 100% of business plan	At 100% o business plar	
Cumulative operating free cash flow	25%	At 110% of business plan	At 110% o business plar	
ESG	25%	At threshold value (kick-in)	At target value	





#### Executive director and prescribed officer performance and remuneration outcomes

The following table indicates the breakdown of executive director and prescribed officer single-figure remuneration. It includes remuneration received and receivable for FY 2024 for each of the following elements:

Salaries	Other benefits	Post-employment benefits	Short-term incentive (STI)	Vested long-term incentive (LTI)	Qualifying dividends
Cash payments received during the applicable financial year.	Medical aid, funeral, life and disability insurances and unemployment insurance fund contributions received during the applicable financial year.	Company contributions to retirement fund, received during the applicable financial year.	The amount attributable to the applicable financial year's performance, settled early in the following financial year.	Value of shares that were allocated and have vested three years subject to performance conditions.	Dividends paid in the applicable financial year following the vesting of the share award, where such dividend was settled in the following financial year.
uneration definitions	cted in the currency in which it is ear	med			
single figure is reflected in ZAI d salary and benefits for the fir 's performance, even if paid ec	R based on applicable foreign excha nancial year; (ii) short-term incentive arly in the next year; and (iii) long-ter	nge rates, and includes: (i) es (STI) based on the financial rm incentives (LTI) based	VICI .	0	
	ce period, even if they vest and are p		uve	I C MT	
		C C	VICV		
			ociety:		

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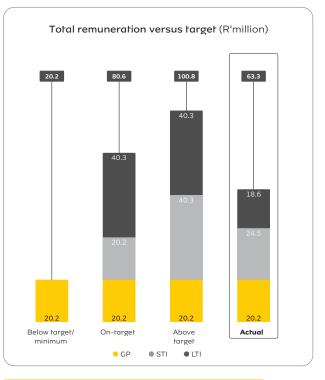
# Remuneration Report continued



		Remunerati	on details <sup>1</sup>		2024 v	s 2023
Element	2024 (US\$'000)	2024 (R'000)	2023 (US\$'000)	2023 (R'000)	(US\$'000) %	(R'000) %
Months in service Salaries Post-employment benefits Other benefits	12 492 49 7	12 9 627 1 854	12 479 48 7	12 9 166 0 1 169		
Subtotal	547	11 481	534	10 335	2.6	11.1
STI	667	12 168	379	6 768		
Subtotal	667	12 168	379	6 768	75.9	79.8
LTI vested <sup>2</sup> Qualifying dividends		18 434 165		45 802 839		
Subtotal	0	18 599	0	46 641	-	(60.1)
Total earned remuneration	1 215	42 247	913	63 744	33.0	(33.7)
Single-figure remuneration (R'000)		1751	Ę	30 381		(19.4)

<sup>1</sup> Ralph has a dual contract split between MTN Dubai Limited and MTN Group Management Services South Africa. Whereas the earned remuneration is indicated in both US\$ and ZAR, for the purposes of calculating the single-figure remuneration, these have been converted into ZAR using average forex rates.

<sup>2</sup> There was a 72.1% vesting for FY 2024 MTN Group shares (i.e., 2021 allocation), settled in FY 2025, and a 100% vesting for the FY 2023 MTN Group shares (i.e., 2020 allocation), settled in FY 2024. The value reflected in he above single-figure table reflects the FY 2024 vesting which was settled in FY 2025.



Ralph's annual incentive is structured 70% CP and 30% TP. His bonus multiplier is 100% for on-target performance and a maximum of 200% of the annual fixed package (AFP).

Based on this TP and the CP outlined on pages 124 - 125, his final STI outcome for FY 2024 was 121.91% of the AFP.

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Delivering value through our strategy >

Governance and remuneration>

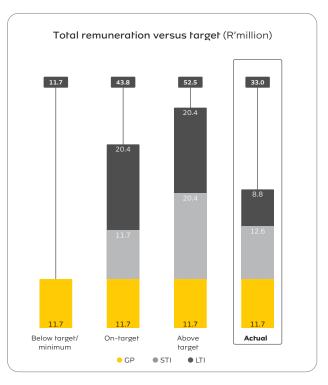


# Remuneration Report continued



	Remunerat	Remuneration details		
Element	2024 (R'000)	2023 (R'000)	(R'000) %	
Months in service	12	12		
Salaries	9 916	9 238		
Post-employment benefits	1 459	1 341		
Other benefits	891	781		
Subtotal	12 266	11 360	8.0	
STI	12 598	7 150		
Subtotal	12 598	7 150	76.2	
LTI vested <sup>1</sup>	8 760	10740		
Qualifying dividends	0	232		
Subtotal	8 760	10 972	(20.2)	
Total earned remuneration	33 625	29 482	14.1	
Single-figure remuneration (R'000)	33 625	29 482	14.1	

<sup>1</sup> There was a 69% vesting for FY 2024 MTN Group shares (i.e., 2021 allocation), settled in FY 2025, and a 100% vesting for the FY 2023 MTN Group shares (i.e., 2020 allocation), settled in FY 2024. The value reflected in he above single-figure table reflects the FY 2024 vesting which was settled in FY 2025.



Tsholo's annual incentive is structured 70% CP and 30% TP. Her bonus multiplier is 100% for on-target performance and a maximum of 175% of the AFP.

Based on this TP and the CP outlined on pages 124 – 125, her final STI outcome for FY 2024 was **107.98%** of the AFP.

(132)

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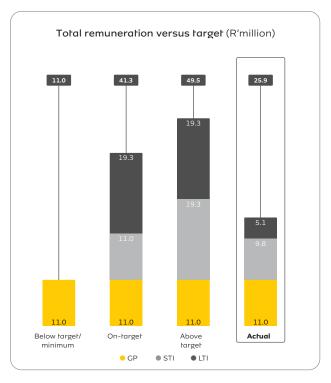


# Remuneration Report continued



	Remunerati	Remuneration details				
Element	2024 (R'000)	2023 (R'000)	(R'000) %			
Months in service Salaries Post-employment benefits Other benefits	12 9 630 1 027 819	12 8 191 850 1 077				
Subtotal	11 476	10 117	13.4			
STI	9 802	6 468				
Subtotal	9 802	6 468	51.6			
LTI vested <sup>1</sup> Qualifying dividends	5 055 0	10 280				
Subtotal	5 055	10 280	(50.8)			
Total earned remuneration	26 333	26 866	(2.0)			
Single-figure remuneration (R'000)	26 333	26 866	(2.0)			

<sup>1</sup> There was a 69% vesting for FY 2024 MTN Group shares (i.e., 2021 allocation), settled in FY 2025, and a 100% vesting for the FY 2023 MTN Group shares (i.e., 2020 allocation), settled in FY 2024. The value reflected in he above single-figure table reflects the FY 2024 vesting which was settled in FY 2025.



Charles's annual incentive is structured 70% CP and 30% TP. His bonus multiplier is 100% for on-target performance and a maximum of 175% of the AFP.

Based on this TP and the CP outlined on pages 124 - 125, his final STI outcome for FY 2024 was **89.11%** of the AFP.

(133)



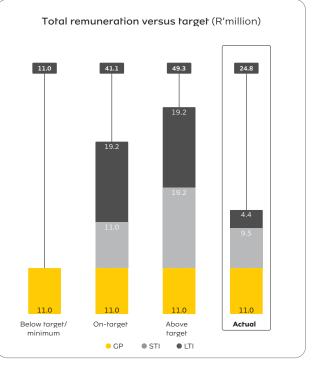


		Remu	2024 vs 2023					
Element	2024 (US\$'000)	2024 (NGN'000)	2024 (R'000)	2023 (US\$'000)	2023 (NGN'000)	2023 (R'000)	(US\$'000) %	(NGN'000) %
Months in service Salaries Post-employment benefits Other benefits	12 323 65 145	12 223 259 22 326 284 441	12	12 390 63 4	12 141 531 14 153 116 993	12		
Subtotal STI	532 363	530 026 230 409		457 357	272 678 122 741		16.4	94.4
Subtotal LTI vested Qualifying dividends	363	230 409 230 417 <sup>3</sup>	4 372 <sup>2</sup> 0	357	122 741	15 859	1.8	87.7
Subtotal	0	230 417	4 372	0	0	15 859	10.0	150.0
Total earned remuneration Single-figure remuneration (R'000)	896	990 852 35 358	4 372	814	395 419 40 712	15 859	10.0	150.6 (13.2)

<sup>1</sup> Karl has a dual contract split between MTN Dubai Limited and MTN Nigeria. Whereas the earned remuneration is indicated in both US\$ and NGN, for the purposes of calculating the single-figure remuneration, these have been converted into ZAR using average forex rates.

<sup>2</sup> There was a 72.1% vesting for FY 2024 MTN Group shares (i.e., 2021 allocation), settled in FY 2025, and a 100% vesting for the FY 2023 MTN Group shares (i.e., 2020 allocation), settled in FY 2024.

<sup>3</sup> There was a 71.25% vesting for FY 2024 MTN Nigeria shares (i.e., 2021 allocation). The value reflected in he above single-figure table reflects the FY 2024 vesting which was settled in FY 2025.



Karl's annual STI is structured 60% CP and 40% TP. The CP is further made up of 30% MTN Group performance and 30% MTN Nigeria performance.

The bonus multiplier is 100% for on-target performance and a maximum of 175% of the AFP.

Based on this TP and the CP outlined on pages 124 – 125, his final STI outcome for FY 2024 was **93.82%** of the AFP.

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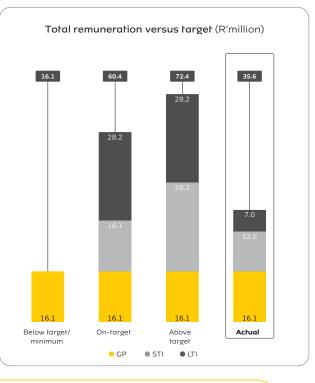


## Remuneration Report continued

					sante resider	nt: Ma	rkets		
		Remu	neration de	etails <sup>1</sup>			2	024 vs 2023	
Element	2024 (US\$'000)	2024 (GHS'000)	2024 (R'000)	2023 (US\$'000)	2023 (GHS'000)	2023 (R'000)	(US\$'000) %	(GHS'000) %	(R'000) %
Months in service	12	12	12	12	12	12			
Salaries Post-employment benefits	760 76			453 45	2 969 624				
Other benefits	145			139	2 481				
Subtotal	981	0	0	637	6 074	0	54.2	(100.0)	
STI	680			362	2 374				
Subtotal	680	0	0	362	2 374	0	87.8	(100.0)	
LTI vested <sup>2</sup>			6 964			18 874			
Qualifying dividends			0	0	0				
Subtotal	0	0	6 964	0	0	18 874			(63.1)
Total earned remuneration	1 661	0	6 964	998	8 4 4 9	18 874	66.4	(100.0)	(63.1)
Single-figure remuneration (R'000)		37 765			50 198			(25%)	

<sup>1</sup> Ebenezer had a dual contract split between MTN Dubai Limited and MTN Ghana in FY 2023 and changed his dual contract in favour of a full Dubai employment contract effective from FY 2024. Whereas the earned remuneration is indicated in both US\$ and GHS, this is only for year-on-year comparative purposes only. For the purposes of calculating the single-figure remuneration, these have been converted into ZAR using average forex rates.

<sup>2</sup> There was a 69% vesting for FY 2024 MTN Group shares (i.e., 2021 allocation), settled in FY 2025, and a 100% vesting for the FY 2023 MTN Group shares (i.e., 2020 allocation), settled in FY 2024. The value reflected in he above single-figure table reflects the FY 2024 vesting which was settled in FY 2025.



Ebenezer's annual STI is structured 60% CP and 40% TP.

The bonus multiplier is 100% for on-target performance and a maximum of 175% of the AFP.

Based on this TP and the CP outlined on pages 124 – 125, his final STI outcome for FY 2024 was 89.45% of the AFP.

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# Remuneration Report continued

#### **Executive director and prescribed officer share allocations**

		Number outstanding as at 31 December				Settlement	Price on settlement	Number outstanding as at 31 December
Award date	Vesting date	2023	Awarded	Settled	Forfeited	date	R	2024
RT Mupita								
21/12/2020	21/12/2023	135 832	-	108 443	27 389	29/04/2024	96.42	-
21/12/2020	21/12/2023	124 768	-	124 768	-	30/04/2024	96.42	-
21/12/2020	21/12/2023	140 836	-	112 438	28 398	25/04/2024	96.42	-
21/12/2020	21/12/2023	129 364	-	129 364	-	11/04/2024	96.42	-
13/12/2021	13/12/2024	205 200	-	_	57 251	-	-	147 949
12/12/2022	12/12/2025	275 800	-	_	_	-	_	275 800
28/12/2023	28/12/2026	321 077	-	_	_	-	_	321 077
13/12/2024	13/12/2027		462 398	-	-	-	-	462 398
Total		1 332 877	462 398	475 013	113 038	-	-	1 207 224
PT Sishuba-Bonoyi								
21/12/2020	21/12/2023	52 100	_	47 536	4 564	12/04/2024	96.42	-
13/12/2021	13/12/2024	21 300	_	-	6 603	-	_	14 697
12/12/2022	12/12/2025	26 900	_	-	_	-	_	26 900
28/12/2023	28/12/2026	32 412	_	-	_	-	_	32 412
13/12/2024	13/12/2027	_	49 229	_	-	-	-	49 229
Total		132 712	49 229	47 536	11 167	-	-	123 238
TBL Molefe								
01/04/2021	21/12/2023	9 175	-	4 764	4 411	08/05/2024	96.42	-
01/04/2021	21/12/2023	70 352	-	70 352	_	29/08/2024	96.42	-
01/04/2021	21/12/2023	46 573	-	36 268	10 305	19/08/2024	96.42	-
13/12/2021	13/12/2024	101 900	-	_	31 589	_	_	70 311
12/12/2022	12/12/2025	128 600	-	_	_	_	_	128 600
28/12/2023	28/12/2026	171 738	-	_	-	_	_	171 738
13/12/2024	13/12/2027	_	240 347	_	-	_	_	240 347
Total		528 338	240 347	111 384	46 305	-	_	610 996

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# Remuneration Report continued

Executive director and prescribed officer share allocations continued

ward date	Vesting date	Number outstanding as at 31 December 2023	Awarded	Settled	Forfeited	Settlement date	Price on settlement R	Number outstanding as at 31 December 2024
T Asante								
1/12/2020	21/12/2023	221 600	_	195 739	25 861	22/04/2024	96.42	-
3/12/2021	13/12/2024	81 000	_	_	25 110	_	_	55 890
2/12/2022	12/12/2025	101 600	_	_	_	_	_	101 600
8/12/2023	28/12/2026	247 856	_	_	_	_	_	247 856
3/12/2024	28/12/2027	_	277 238	-	_	_	_	277 238
otal		652 056	277 238	195 739	50 971	_	_	682 584
Toriola								
1/12/2020	21/12/2023	186 200	-	164 470	21 730	22/04/2024	96.42	-
3/12/2021	13/12/2024	50 850	-	-	15 764	_	_	35 086
2/12/2022	12/12/2025	84 500	-	-	-	-	_	84 500
8/12/2023	28/12/2026	108 375	-	-	_	-	-	108 375
3/12/2024	13/12/2027	_	140 793	-	-	-	-	140 793
otal		429 925	140 793	164 470	37 494	-	-	368 754
Molapisi								
1/12/2020	21/12/2023	33 300	-	29 414	3 886	18/04/2024	96.42	-
1/12/2020	21/12/2023	87 400		77 200	10 200	22/04/2024	96.42	-
3/12/2021	13/12/2024	58 800	-	-	18 228	-	_	40 572
2/12/2022	12/12/2025	120 000	-	-	_	-	-	120 000
8/12/2023	28/12/2026	144 529	-	_	-	_	-	144 529
3/12/2024	13/12/2027	_	224 176	_	-	-	-	224 176
otal		444 029	224 176	106 614	32 314	_	-	529 277



#### Non-executive director fees increase approach

As per our policy, we aim to align our NED fees against the market median. For FY 2025, the Board approved an increase of:

- 4.4% for local NEDs paid in ZAR; and
- 2.5% for internationals paid in euro

Where any fees, after the award of this increase, are still below the target market median values, only those fees that require an additional increase more than 150% of the budgeted increase would be considered for a further increase. 50% of this additional increase

is then awarded to the applicable fees. The NED fee benchmarking exercise conducted by DG Capital reflected that several local NED fees fall below their respective peer group median after the initial budgeted inflationary increase award, while many international NED fees are above or aligned to their peer benchmark median.

For local NEDs, research indicated that several director fees fall below their respective peer group median, while many international NED fees are above or are aligned to their peer benchmark median. The table below indicates FY 2024 fees and proposed FY 2025 fees for retainer, attendance and total fees for the Group Board and its committees:

- A capped increase indicates that the fee reflected falls below the market median and requires further adjustment but only for those fees that require an additional increase greater than 150% of the approved budget. Only 50% of this required increase is awarded.
- Where no increase is proposed, after the budget inflationary increase award, the fee is aligned with or above the market median.

Board and committees	Approved FY 2024 fees			Prop	Proposed FY 2025 fees			
	Annual retainer fee	Meeting attendance fee	Total fee	Annual retainer fee	Meeting attendance fee	Total fee	Percentage	Increase rationale
MTN Group Board								
Local Chairperson	R3 070 164	R177 558	R3 780 396	R3 205 251	R185 371	R3 946 733	4.40	Budgetary Increase
International Chairperson	€282 942	€16 363	€348 394	€290 016	€16 772	€357 104	2.50	Budgetary Increase
Local member	R218 009	81 712	R544 857	R227 601	R85 307	R568 831	4.40	Budgetary Increase
International member	€78 863	€7 886	€110 407	€80 835	€8 083	€113 167	2.50	Budgetary Increase
Local lead independent director	R433 026	R108 211	R865 870	R452 079	R112 972	R903 968	4.40	Budgetary Increase
International lead independent director	€71 767	€17 934	€143 503	€73 561	€18 382	€147 091	2.50	Budgetary Increase
Human Capital and Remuneration Committee								
Local Chairperson	R138 904	R52 062	R347 152	R145 016	R54 353	R362 427	4.40	Budgetary Increase
International Chairperson	€11 432	€4 285	€28 572	€11 718	€4 392	€9286	2.50	Budgetary Increase
Local member	R62 324	R29 249	R179 320	R65 066	R30 536	R187 210	4.40	Budgetary Increase
International member	€5 199	€2 924	€16 895	€5 329	€2 997	€17 317	2.50	Budgetary Increase
Social, Ethics and Sustainability Committee								
Local Chairperson	R117 281	R43 957	R293 109	R122 441	R45 891	R306 006	4.40	Budgetary Increase
International Chairperson	€9 792	€3 670	€24 472	€10 037	€3 762	€25 084	2.50	Budgetary Increase
Local member	R56 610	R26 568	R162 882	R59 101	R27 737	R170 049	4.40	Budgetary Increase
International Chairperson	€4 549	€2 136	€13 093	€4 663	€2 189	€13 420	2.50	Budgetary Increase
Audit Committee								
Local Chairperson	R186 705	R69 979	R466 621	R194 920	R73 058	R487 152	4.40	Budgetary Increase
International Chairperson	€15 678	€5 876	€39 182	€16 070	€6 023	€40 162	2.50	Budgetary Increase
Local member	R85 906	R40 318	R247 178	R89 686	R42 092	R258 054	4.40	Budgetary Increase
International member	€6 763	€3 174	€19 459	€6 932	€3 253	€19 945	2.50	Budgetary Increase

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# Remuneration Report continued

Board and committees	Approved FY 2024 fees			Prop	Proposed FY 2025 fees			
	Annual retainer fee	Meeting attendance fee	Total fee	Annual retainer fee	Meeting attendance fee	Total fee	Percentage	Increase rationale
Risk Management and Compliance Committee								
Local Chairperson	R181 112	R68 224	R454 008	R200 862	R75 664	R503 517	10.90	Extraordinary Increase
nternational Chairperson	€14 656	€5 520	€36 736	€15 022	€5 658	€37 654	2.50	Budgetary Increase
_ocal member	R79 062	R37 272	R228 150	R85 335	R40 229	R246 253	7.93	Extraordinary Increase
nternational member	€3 543	€3 543	€17 715	€3 632	€3 631	€18 158	2.50	Budgetary Increase
Group Finance and Investment Committee								
.ocal Chairperson	R108 972	R51 133	R313 504	R113 767	R53 383	R327 298	4.40	Budgetary Increase
International Chairperson	€7 101	€3 332	€20 429	€7 279	€3 415	€20 940	2.50	Budgetary Increase
Local member	R58 119	R27 270	R167 199	R60 676	R28 470	R174 556	4.40	Budgetary Increase
International member	€4 581	€2 149	€13 177	€4 696	€2 203	€13 506	2.50	Budgetary Increase
Ad Hoc Strategy Execution Committee								
_ocal Chairperson	R108 972	R51 133	R313 504	R113 767	R53 383	R327 298	4.40	Budgetary Increase
International Chairperson	€8 046	€3 776	€23 150	€8 493	€3 986	€24 437	5.56	Extraordinary Increase
Local member	R58 119	R27 270	R167 199	R60 676	R28 470	R174 556	4.40	Budgetary Increase
International member	€4 161	€1 953	€11 973	€4 501	€2 112	€12 951	8.17	Extraordinary Increase
Directors Affairs and Corporate								
Governance Committee								
Local Chairperson	R105 656	R39 622	R264 144	R110 305	R41 365	R275 766	4.40	Budgetary Increase
International Chairperson	€8 754	€3 284	€21 890	€8 973	€3 366	€22 437	2.50	Budgetary Increase
Local member	R50 589	R23 742	R145 557	R52 815	R24 787	R151 962	4.40	Budgetary Increase
International member	€4 141	€1 943	€11 913	€4 245	€1 991	€12 211	2.50	Budgetary Increase
nformation Technology Committee*								
Local Chairperson	R131 683	R61 787	R378 831	R137 477	R64 506	R395 500	4.40	Budgetary Increase
International Chairperson	€8 011	€3 758	€23 043	€8 211	€3 852	€23 619	2.50	Budgetary Increase
Local member	R64 368	R30 203	R185 180	R67 200	R31 532	R193 328	4.40	Budgetary Increase
International member	€3 995	€1 875	€11 495	€4 095	€1 922	€11 782	2.50	Budgetary Increase
2016 ESOP Trust Committee (trustees)								
Local Chairperson	R111 484	R41 807	R278 712	R124 029	R46 511	R310 075	11.25	Extraordinary Increase
International Chairperson	€9 776	€3 666	€24 440	€10 020	€3 758	€25 051	2.50	Budgetary Increase
Local member	R49 675	R23 315	R142 935	R55 484	R26 042	R159 651	11.69	Extraordinary Increase
International member	€4 404	€2 066	€12 668	€4 514	€2 118	€12 985	2.50	Budgetary Increase
Sourcing Committee								
Local Chairperson	R111 481	R41 809	R278 717	R124 024	R46 513	R310 077	11.25	Extraordinary Increase
International Chairperson	€9 776	€3 666	€24 440	€10 020	€3 758	€25 051	2.50	Budgetary Increase
Local member	R55 907	R26 233	R160 839	R58 367	R27 387	R167 916	4.40	Budgetary Increase
International member	€4 430	€2 079	€12 746	€4 541	€2 131	€13 065	2.50	Budgetary Increase

\* This committee has not been constituted. Fees are recommended in the event that this committee is constituted in the future.



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# Remuneration Report continued

Year-on-year comparison of remuneration paid to non-executive directors

## Fees earned in FY 2024

2024	Date appointed	Retainer# R'000	Attendance* R'000	Special Board meeting attendance R'000	Strategy session R'000	Ad hoc <sup>-</sup> work R'000	Total R'000
Non-executive directors							
MH Jonas	01/06/2018	3 328	1 437	1 193	1065	351	7 374
SN Mabaso-Koyana	01/09/2020	549	906	909	490	79	2 933
NP Gosa	01/04/2021	437	821	820	490	79	2 647
S Kheradpir⁺	08/07/2015	1 944	1 305	1 019	941	157	5 366
NP Mageza	16/01/2023	97	438	-	-	-	535
SP Miller⁺	01/08/2016	1814	1 317	1 019	941	157	5 248
KDK Mokhele	01/07/2018	669	939	585	649	-	2 842
CWN Molope	01/04/2021	437	821	794	490	79	2 621
N Newton-King	01/01/2023	349	656	524	490	79	2 099
T Pennington <sup>+</sup>	01/08/2022	1 999	1 665	1 605	941	157	6 367
VM Rague⁺	01/07/2019	1 888	1 424	1 381	941	157	5 791
SLA M Sanusi <sup>+</sup>	01/07/2019	1 820	1 250	1062	941	-	5 073
NL Sowazi	01/08/2016	502	845	701	490	-	2 538
Total		15 836	13 822	11 613	8 870	1 294	51 435

Notes:

\* Fees have been paid in euros.

" Retainer and attendance fees include fees for Board and committee representation and meetings.

Ad hoc work relates to workshops/forums.

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Fees earned in FY 2023

				Special Board	_		
2023	Date appointed	Retainer <sup>#</sup> R'000	Attendance <sup>#</sup> R'000	meeting attendance R'000	Strategy session R'000	Ad hoc~ work R'000	Total R'000
Non-executive directors			1				
MH Jonas	01/06/2018	3 268	1 271	178	694	347	5 758
SN Mabaso-Koyana	01/09/2020	500	844	174	316	152	1 986
NP Gosa	01/04/2021	417	784	176	316	152	1845
PB Hanratty*^	01/08/2016	101	_	_	79	-	180
S Kheradpir⁺	08/07/2015	1 863	1 230	160	605	151	4 009
NP Mageza	16/01/2023	92	382	_	_	_	474
SP Miller⁺	01/08/2016	1 744	1 293	160	605	303	4 105
KDK Mokhele	01/07/2018	635	869	106	405	97	2 112
CWN Molope	01/04/2021	417	751	79	316	79	1 642
N Newton-King	01/01/2023	332	624	83	316	152	1 507
T Pennington <sup>+</sup>	01/08/2022	1 931	1 576	271	605	303	4 686
VM Rague⁺	01/07/2019	1 847	1 341	204	605	303	4 300
SLA M Sanusi⁺	01/07/2019	1 744	1 334	179	605	303	4 165
NL Sowazi	01/08/2016	481	839	101	316	73	1 810
Total		15 372	13 138	1 871	5 783	2 415	38 579

Notes:

+ Fees have been paid in euros.

^ Resigned 30 April 2023.

" Retainer and attendance fees include fees for Board and committee representation and meetings.

Ad hoc work relates to workshops/forums.