

## **APPLICABLE PRICING SUPPLEMENT**

### **Mobile Telephone Networks Holdings Limited**

*(Incorporated in South Africa with limited liability under Registration Number 1993/001411/06)*

(the "Issuer")



**unconditionally and irrevocably guaranteed by**

### **MTN Group Limited**

*(Incorporated in South Africa with limited liability under Registration Number 1994/00958/06);*

### **Mobile Telephone Networks Proprietary Limited**

*(Incorporated in South Africa with limited liability under Registration Number 1993/001436/07);*

### **MTN International Proprietary Limited**

*(Incorporated in South Africa with limited liability under Registration Number 1998/002351/07); and*

### **MTN International (Mauritius) Limited**

*(Incorporated in Mauritius under Registration Number 19434/3597)*

## **Issue of ZAR529 000 000 Senior Unsecured Floating Rate Notes due 11 October 2022**

**(Stock Code MTN09)**

Under its ZAR20 000 000 000 Domestic Medium Term Note Programme

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described in this Applicable Pricing Supplement.

This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum issued by the Issuer dated 6 September 2016, as may be amended or supplemented from time to time. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meanings ascribed to them in the Terms and Conditions. References in this Applicable Pricing Supplement to the Terms and Conditions are to the section of the Programme Memorandum headed "*Terms and Conditions of the Notes*". References to any Condition in this Applicable Pricing Supplement are to that Condition of the Terms and Conditions.

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted from the Programme Memorandum which would make any statement false or misleading and that all reasonable enquiries

to ascertain such facts have been made and that the Programme Memorandum contains all information required by Applicable Law and, in relation to any Tranche of Notes listed on the Interest Rate Market of the JSE, the JSE Debt Listings Requirements. The Issuer accepts full responsibility for the information contained in the Programme Memorandum, the Applicable Pricing Supplements and the annual financial report and any amendments to the annual financial report or any supplements from time to time, except as otherwise stated therein.

The JSE assumes no responsibility or liability of whatsoever nature for the contents of the Programme Memorandum or this Applicable Pricing Supplement or the annual financial statements or any other information incorporated by reference into the Programme Memorandum (as amended or restated from time to time), and the JSE makes no representation as to the accuracy or completeness of the Programme Memorandum or this Applicable Pricing Supplement, the annual financial statements or any other information incorporated by reference into the Programme Memorandum (as amended or restated from time to time). The JSE expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of this Programme Memorandum or this Applicable Pricing Supplement or the annual financial report or any other information incorporated by reference into this Programme Memorandum (as amended or restated from time to time).

## DESCRIPTION OF THE NOTES

1. Issuer	Mobile Telephone Networks Holdings Limited
2. Guarantor	MTN Group Limited
3. Subsidiary Guarantors	Each of MTN International Proprietary Limited, MTN International (Mauritius) Limited and Mobile Telephone Networks Proprietary Limited.
4. Status of the Notes	Senior Notes
5. Security	Unsecured
6. Listed/Unlisted	Listed
7. Series number	6
8. Tranche number	1
9. Aggregate Principal Amount of this Tranche	R529 000 000
10. Interest/Payment Basis	Floating Rate
11. Issue Date(s) and first settlement date	11 October 2017
12. Minimum Denomination per Note	R1 000 000
13. Specified Denomination (Principal Amount per Note)	R1 000 000
14. Issue Price(s)	100%
15. Applicable Business Day Convention, if different to that specified in the Terms and Conditions	Following Business Day
16. Interest Commencement Date(s)	11 October 2017
17. Step-Up Date	N/A

18. Final Redemption Date	11 October 2022
19. Specified Currency	ZAR
20. Additional Business Centre	N/A
21. Maturity Amount	R529 000 000
22. Negative Pledge	Condition 11 applicable
23. Set out the relevant description of any additional/other Terms and Conditions relating to the Notes (including additional covenants, if any)	None

**FIXED RATE NOTES**

N/A

**FLOATING RATE NOTES**

24. Interest Payment Date(s)	11 July, 11 October, 11 January and 11 April of each year that the Notes are in issue with the first Interest Payment Date to occur on 11 January 2018 and the last such date being the Final Redemption Date
25. Interest Period(s)	11 January to 10 April; 11 April to 10 July; 11 July to 10 October; 11 October to 10 January of each year (in each case, both days inclusive)
26. Manner in which the Interest Rate is to be determined	Screen Rate Determination
27. Margin/Spread for the Interest Rate	1.95% per annum to be added to the relevant Reference Rate
28. Margin/Spread for the Step-Up Rate	N/A
29. If Screen Determination	
(a) Reference Rate (including relevant period by reference to which the Interest Rate is to be calculated)	ZAR-JIBAR-SAFEX with a designated maturity of three months
(b) Rate Determination Date(s)	The trade date of 6 October 2017 for the first Interest Period, and the first Business Day of each Interest Period thereafter
(c) Relevant Screen page and Reference Code	Reuters page SAFEX code 01209 or any successor page
30. If Interest Rate to be calculated otherwise than by reference to Screen Rate Determination, insert basis for determining Interest Rate/Margin/Fall back provisions	N/A

31. Any other terms relating to the particular method of calculating interest N/A

**ZERO COUPON NOTES** N/A

**INDEXED NOTES** N/A

**OTHER NOTES** N/A

**PROVISIONS REGARDING REDEMPTION/ MATURITY**

32. Redemption at the option of the Issuer: No

33. Redemption at the option of the holders of the Senior Notes (Put Option): No

34. Redemption at the option of the holders of the Senior Notes upon the occurrence of a Put Event in terms of Condition 8.6:

(a) Delisting of the Notes of this Tranche/the ordinary shares of MTN Group from the JSE Yes

(b) Change of Control Yes

(c) Issuer disposing of all or the greater part of its undertaking or assets Yes

35. Early Redemption Amount(s) payable on redemption for Taxation reasons in terms of Condition 8.3 or Optional Redemption following a Put Event in terms of Condition 8.6 or early redemption following an Event of Default in terms of Condition 12 : if yes Yes

Early Redemption Amount and method, if any, of calculation of such amount as per Condition 8.7

**GENERAL**

36. Additional selling restrictions N/A

37. International Securities Numbering (ISIN) ZAG000147240

38. Stock Code MTN09

39. Financial Exchange JSE (Interest Rate Market)

40. Dealer(s) Absa Bank Limited, acting through its Corporate and Investment Banking division and Rand

	Merchant Bank, a division of FirstRand Bank Limited
41. If syndicated, names of Lead Manager(s)	Absa Bank Limited, acting through its Corporate and Investment Banking division and Rand Merchant Bank, a division of FirstRand Bank Limited
42. Method of distribution	Dutch Auction
43. Rating assigned to the Issuer/the Programme/this Tranche of Notes (if any), date of such rating and date for review of such rating	<p><b>Moody's:</b> Global: Ba1 Stable Local: Aa3.za Stable As at 13 June 2017, to be reviewed annually</p> <p><b>S&amp;P:</b> Corporate credit rating: BB+, Negative National scale: zaAA, Stable As at 10 April 2017, to be reviewed annually</p>
44. Rating Agency (if any)	Moody's and S&P
45. Governing Law	South Africa
46. Last Day to Register	By 17h00 on 30 June, 30 September, 31 December and 31 March of each year
47. Books Closed Period	The Register will be closed from 1 July to 10 July, 1 October to 10 October, 1 January to 10 January and 1 April to 10 April (in each case both days inclusive)
48. Calculation Agent	The Standard Bank of South Africa Limited, acting through its Corporate and Investment Banking division
49. Specified Office of the Calculation Agent	25 Pixley Ka Isaka Seme Street, Johannesburg, 2001
50. Transfer Agent	The Standard Bank of South Africa Limited, acting through its Corporate and Investment Banking division
51. Specified Office of the Transfer Agent	25 Pixley Ka Isaka Seme Street, Johannesburg, 2001
52. Paying Agent	Mobile Telephone Network Holdings Limited
53. Specified Office of the Paying Agent	216, 14 <sup>th</sup> Avenue, Fairland, 2195
54. Debt Sponsor	The Standard Bank of South Africa Limited, acting through its Corporate and Investment Banking division

55. Issuer's Settlement Agent	The Standard Bank of South Africa Limited, acting through its Corporate and Investment Banking division
56. Specified Office of the Issuer's Settlement Agent	25 Pixley Ka Isaka Seme Street, Johannesburg, 2001
57. Stabilisation Manager, if any	N/A
58. Programme Amount	R20 000 000 000. The authorised amount of the Programme has not been exceeded.
59. Aggregate Outstanding Principal Amount of all Notes in issue on the Issue Date of this Tranche	R4 407 000 000, excluding this Tranche of Notes and any other Tranche(s) of Notes to be issued on the Issue Date
60. Additional Events of Default	N/A
61. Other provisions	N/A

DISCLOSURE REQUIREMENTS IN TERMS OF PARAGRAPH 3(5) OF THE COMMERCIAL PAPER REGULATIONS

62. Paragraph 3(5)(a)

The ultimate borrower is the Issuer

63. Paragraph 3(5)(b)

The Issuer is a going concern and can in all circumstances be reasonably expected to meet its commitments under the Notes.

64. Paragraph 3(5)(c)

The auditors of the Issuer are SizweNtsalubaGobodo Inc.

65. Paragraph 3(5)(d)

As at the date of this issue:

- (a) the Issuer has R4 407 000 000 of commercial paper in issue; and
- (b) it is anticipated that the Issuer will issue additional Notes with an estimated nominal value of R1 500 000 000 during the remainder of its current financial year ending 31 December 2017, in addition to the Notes forming part of this issue of Notes.

66. Paragraph 3(5)(e)

Prospective investors in the Notes are to consider this Applicable Pricing Supplement, the Programme Memorandum and the documentation incorporated therein by reference in order to ascertain the nature of the financial and commercial risks of an investment in the Notes. In addition, prospective investors in the Notes are to consider the latest audited financial statements of the Issuer which are incorporated into the Programme Memorandum by reference and which may be requested from the Issuer.

67. Paragraph 3(5)(f)

There has been no material adverse change in the Issuer's financial position since the date of its last audited financial statements.

68. Paragraph 3(5)(g)

The Notes issued will be listed, as stated in the Applicable Pricing Supplement.

69. Paragraph 3(5)(h)

The funds to be raised through the issue of the Notes are to be used for general corporate purposes.

70. Paragraph 3(5)(i)

The Notes are unsecured.

71. Paragraph 3(5)(j)

SizweNtsalubaGobodo Inc, the auditors of the Issuer, have confirmed that nothing has come to their attention to indicate that this issue of Notes issued under the Programme will not comply in all respects

with the relevant provisions of the Commercial Paper Regulations (Government Notice 2172 in Government Gazette No, 16167 of 14 December 1994) published under Paragraph (cc) of the definition of "the business of a bank" in terms of Section 1 of the Banks Act, 1990).

As at the date of this Applicable Pricing Supplement, following due and careful enquiry, there has been no material change in the financial or trading position of the Issuer and its subsidiaries since the end of the last financial period for which either audited annual consolidated financial statements or unaudited interim consolidated financial results have been published. No auditors have been involved in making such statement.

The issuing of these Notes under the Programme Memorandum will not cause the Programme Amount to be exceeded.

Application is hereby made to list this Tranche of the Notes, as from 11 October 2017, pursuant to the Mobile Telephone Networks Holdings Limited Domestic Medium Term Note Programme. The Programme was registered with the JSE on 6 September 2016.

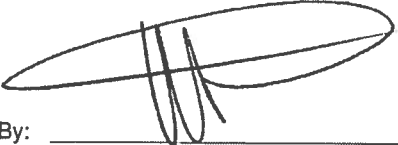
Mobile Telephone Networks Holdings Limited

By:  \_\_\_\_\_

Director, duly authorised

Date: 9 October 2017

Name: RALPH MUPITA

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By: \_\_\_\_\_

Director, duly authorised

Date: 9 October 2017

Name: ROB SMITTEN